

STA 235H - Natural Experiments & Difference-In-Differences

Fall 2023

McCombs School of Business, UT Austin

Announcements

- **Grades for Homework 2** will be posted this week.
 - Review the Answer Key on the course website (posted Mon/Tue after submission).
 - Everyone did pretty well, but remember that answers need to match submitted code.
- **Midterm is in class (week of Oct. 16th):**
 - Practice quizz (not graded, but mandatory) for proctored exams (HonorLock).
 - There will be a review session Thur/Fri before the midterm (poll).

Last week



- Finished with **randomized controlled trials**.
 - Limitations in generalizability and interference (e.g. spillovers).
- Introduced **observational studies**:
 - Controlling for observable confounders (e.g. regression and matching)

Today

- Talk about other **Observational Studies**:
 - Natural Experiments
 - Difference-in-Differences
- **First half**: Material
- **Second half**: You will tackle an exercise.



Recap so far

What did we see last week?

- **Limitations in RCTs:**
 - Generalizability
 - Breaking SUTVA: Spillover effects and General Equilibrium Effects.
- Introduced **Observational Studies:**
 - We need to control by confounders: Conditional Ignorability Assumption.
 - How? E.g. Regression, Matching.

Identification strategies (designs) we have seen so far..

Randomized Controlled trials (RCTs)

- Treatment assignment is randomized
- Ignorability assumption holds by design: Groups are comparable in obs. and unobs. characteristics.
- Analysis? (i) Check balance and (ii) difference in means.

Identification strategies (designs) we have seen so far..

Selection on Observables (Matching, Regressions with covariates):

- Treatment assignment is not randomized
- Conditional independence assumption holds if we can control for all confounders (assumes all confounders are observed)
 - *After adjusting for covariates, assignment to treatment is as good as random (Is this a credible assumption?).*
- Analysis? (i) Compare balance before matching, (ii) compare balance after matching, and (iii) difference in means for the matched sample.

Is there randomness out there?

Finding "RCTs" in the wild

- Given that we can't run RCTs for everything, the next best thing is finding a source of random variation that, for all practical purposes, **would work as an RCT**

Natural Experiments

You, as a researcher, did not assign units to treatment levels

1. **Random**: Assignment to an intervention is random (e.g. lottery)
2. **As if random**: Assignment to an intervention is not random, but it's not correlated with potential outcomes.

Context matters!

Examples of natural experiments

- **Oregon Health experiment**: Lotteries for Medicaid expansion.
- **Vietnam Draft**: Impact of military service/education (GI Bill) on earnings.
- **Lottery winners**: Impact of unearned income on labor earnings.

We can analyze these cases **just like an RCT**

What do we do if we have something like a natural experiment but both our groups are not necessarily balanced?

Two wrongs make a right

Raising the minimum wage

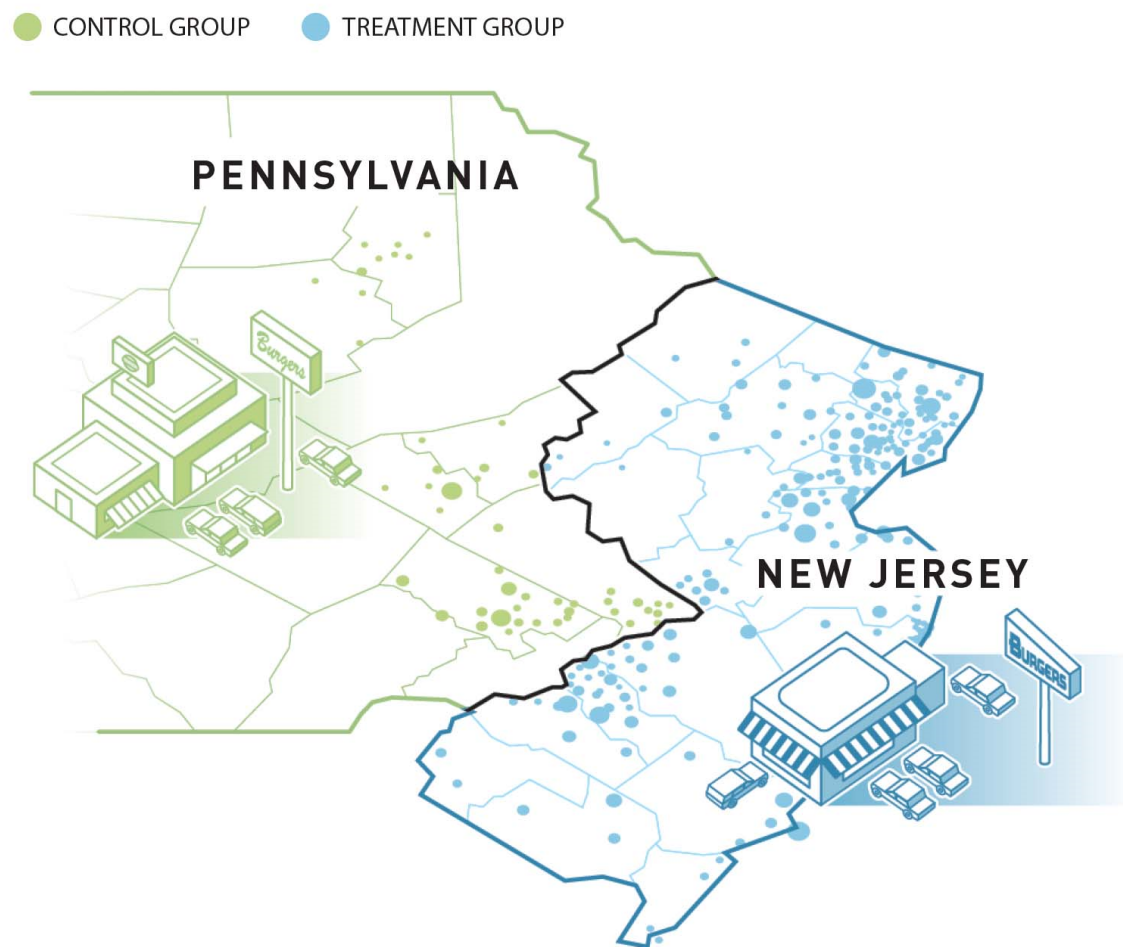
What happens if we raise the minimum wage

Economic theory says there should be fewer jobs

New Jersey in 1992

\$4.25 → \$5.05

The setup



Before vs After

Avg. # of jobs per fast food restaurant in NJ

New Jersey_{before} = 20.44

New Jersey_{after} = 21.03

$\Delta = 0.59$

Is this a causal effect?

Treatment vs Control

Avg. # of jobs per fast food restaurant

Pennsylvania_{after} = 21.17

New Jersey_{after} = 21.03

$\Delta = -0.14$

Is this a causal effect?

Problems

Before vs After

Only looking at the treatment group

Impossible to separate changes because of treatment or time

Treatment vs Control

Only looking at post-treatment values

Impossible to separate changes because of treatment or differences in growth/other confounders



Difference-in-Differences

The idea of a **DD** analysis is to take the **within-unit growth**...

	Pre mean	Post mean	Δ (post - pre)
Control	A (never treated)	B (never treated)	B - A
Treatment	C (not yet treated)	D (treated)	D - C

Δ (post - pre) = within-unit growth

Difference-in-Differences

... and the **across-group growth**...

	Pre mean	Post mean	Δ (post – pre)
Control	A (never treated)	B (never treated)	
Treatment	C (not yet treated)	D (treated)	
Δ (treatment – control)	C – A	D – B	

Δ (treatment – control) = across-group growth

Difference-in-Differences

... and **combine them!**

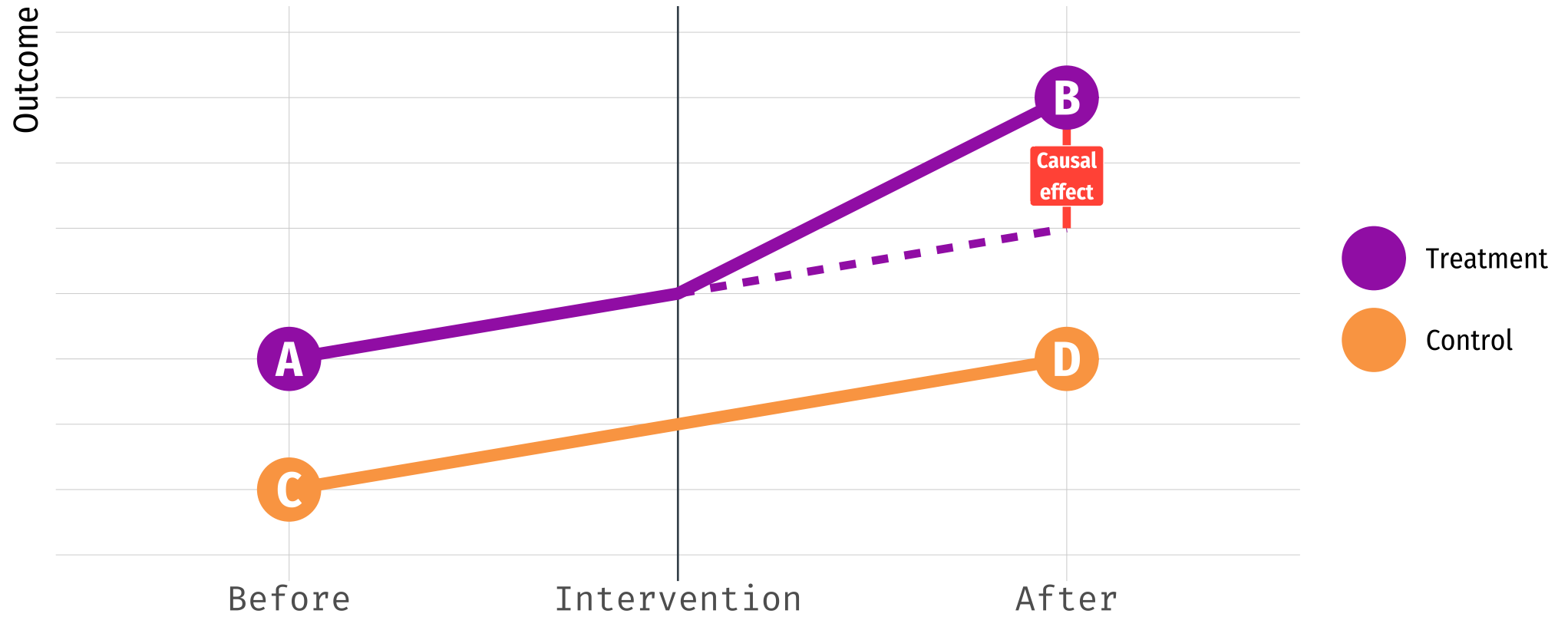
	Pre mean	Post mean	Δ (post - pre)
Control	A (never treated)	B (never treated)	$B - A$
Treatment	C (not yet treated)	D (treated)	$D - C$
Δ (treatment - control)	$C - A$	$D - B$	$(D - C) - (B - A)$ or $(D - B) - (C - A)$

$\Delta_{\text{within units}} - \Delta_{\text{across groups}} =$
Difference-in-differences =
causal effect!

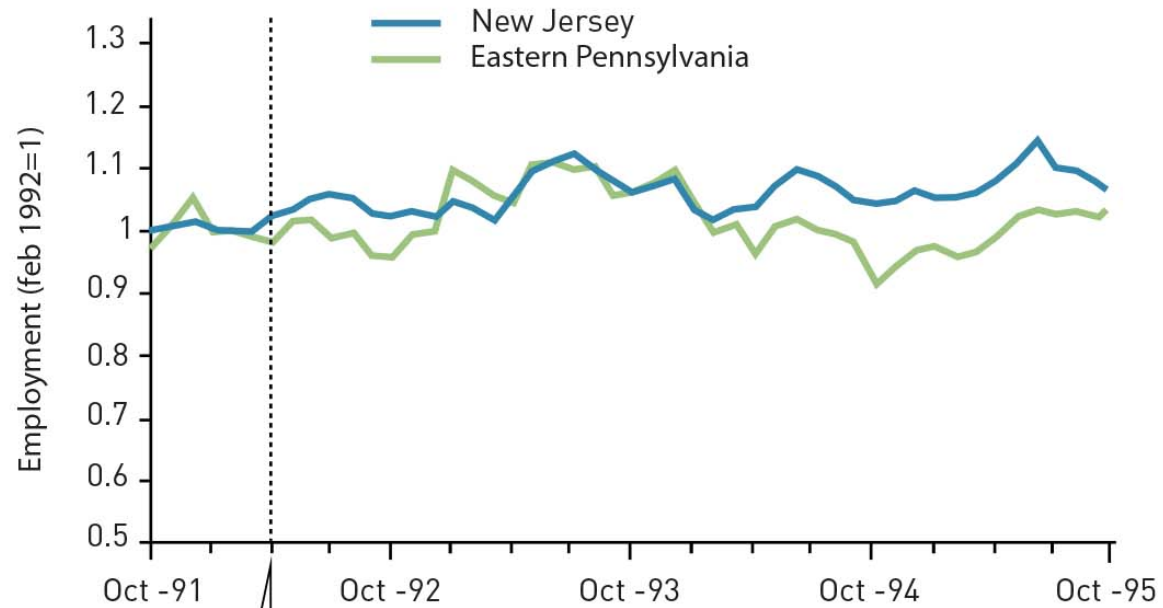
Coming back to New Jersey

	Pre mean	Post mean	Δ (post - pre)
Pennsylvania	23.33 A	21.17 B	-2.16 B - A
New Jersey	20.44 C	21.03 D	0.59 D - C
Δ (NJ - PA)	-2.89 C - A	-0.14 D - B	(0.59) - (-2.16) = 2.76

How does it look in a plot?



... And the real plot!



1 April 1992: The hourly minimum wage in New Jersey was increased from 4.25 dollars to 5.05 dollars. Despite this, employment in New Jersey was not affected.

Difference-in-Differences in practice

- There's no need to manually estimate all group means..

We can use regressions!

- If the **two dimensions** for our DD are *time* and *treatment*.

$$Y_i = \beta_0 + \beta_1 Treat_i + \beta_2 Post_i + \beta_3 Treat_i \times Post_i + \varepsilon_i$$

where $Treat = 1$ for the treatment group, and $Post = 1$ for the after period.

Can you identify the different coefficients?

Difference-in-Differences in practice

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where $Treat = 1$ for the treatment group, and $Post = 1$ for the after period.

β_3 is the causal effect!

Let's see it with data

```
minwage <- read.csv("https://raw.githubusercontent.com/maibennett/sta235/main/exampleSite/content/C")
minwage <- minwage %>% mutate(treat = ifelse(location=="PA", 0, 1), # treat group: the treated state
                             post = ifelse(date=="nov1992", 1, 0)) # post: time after treatment was implemented
head(minwage)
```

##	chain	location	wage	full	part	date	treat	post
## 1	wendys	PA	5.00	20	20	feb1992	0	0
## 2	wendys	PA	5.50	6	26	feb1992	0	0
## 3	burgerking	PA	5.00	50	35	feb1992	0	0
## 4	burgerking	PA	5.00	10	17	feb1992	0	0
## 5	kfc	PA	5.25	2	8	feb1992	0	0
## 6	kfc	PA	5.00	2	10	feb1992	0	0

Let's see it with data

```
summary(lm(full ~ treat*post, data = minwage))
```

```
##
## Call:
## lm(formula = full ~ treat * post, data = minwage)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -10.664  -5.971  -2.405   3.653  52.029
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   10.664      1.007  10.589 <2e-16 ***
## treat         -2.693      1.117  -2.411  0.0162 *
## post         -2.493      1.424  -1.750  0.0805 .
## treat:post     2.927      1.580   1.853  0.0643 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 8.243 on 712 degrees of freedom
## Multiple R-squared:  0.008207,    Adjusted R-squared:  0.004028
## F-statistic: 1.964 on 3 and 712 DF,  p-value: 0.118
```

- Can you interpret the treatment effect?

"Increasing the minimum wage from \$4.25 to \$5.05 had an average effect in New Jersey of 2.9 additional jobs per fast food restaurant"

Important things to note

- In Difference-in-Differences, **groups do not need to be balanced**
 - If differences are stable over time, they get cancelled out when doing the Diff-in-Diff.
- Difference-in-Differences provides an estimate for an **average treatment effect for the treated group**
 - The estimated effect is not generalizable for the entire sample, *only for the treated group*.

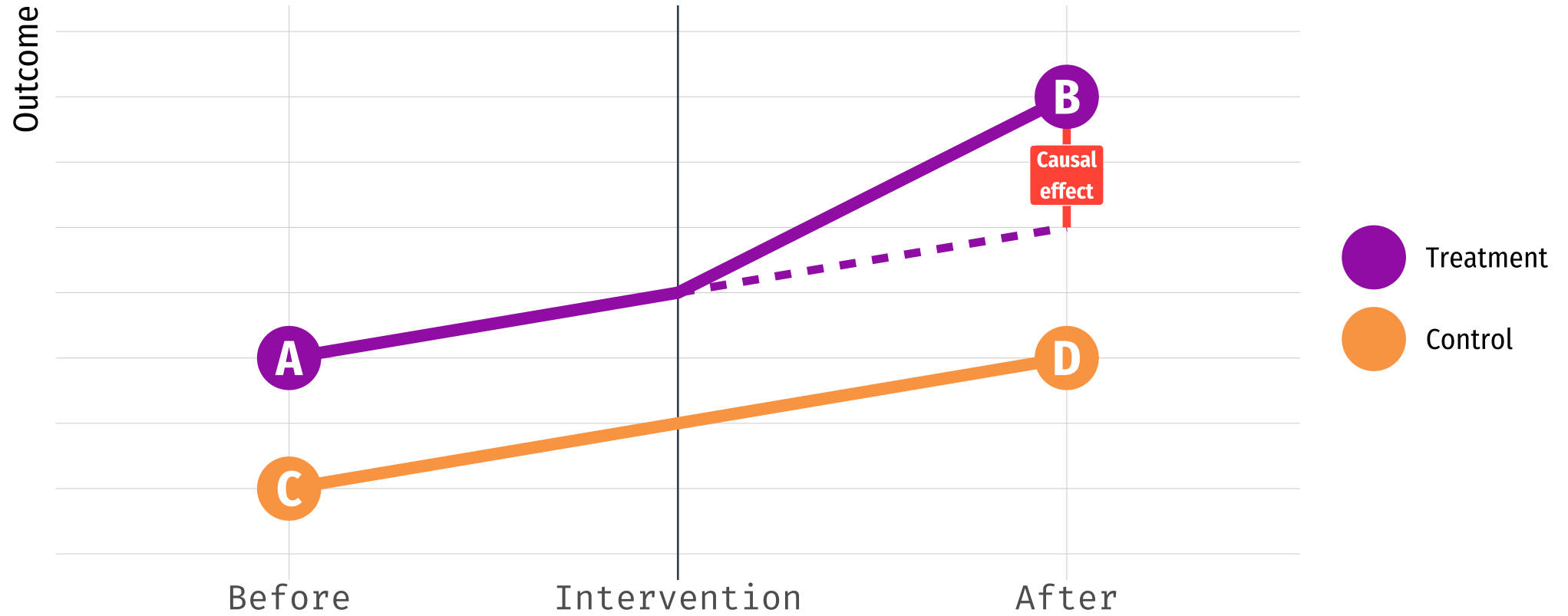
Diff-in-Diff Assumptions

Assumptions

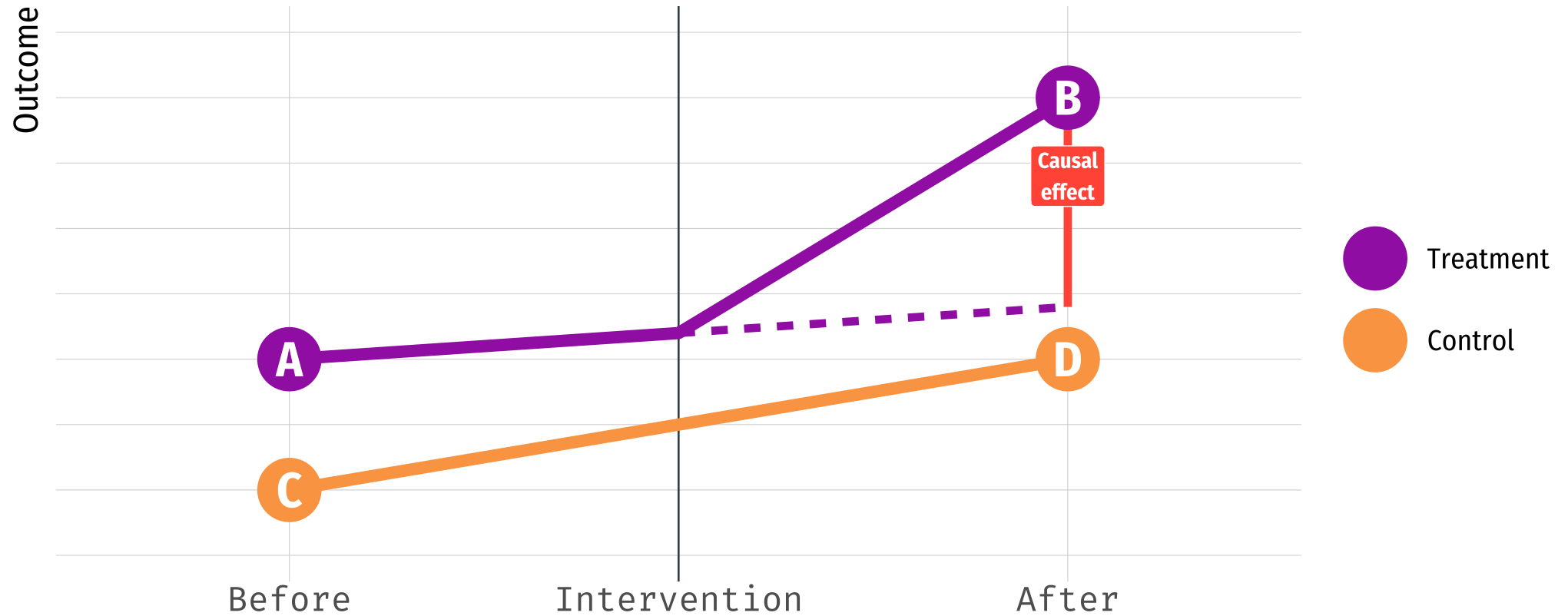
Parallel Trends

In the absence of the intervention, treatment and control group would have changed in the same way

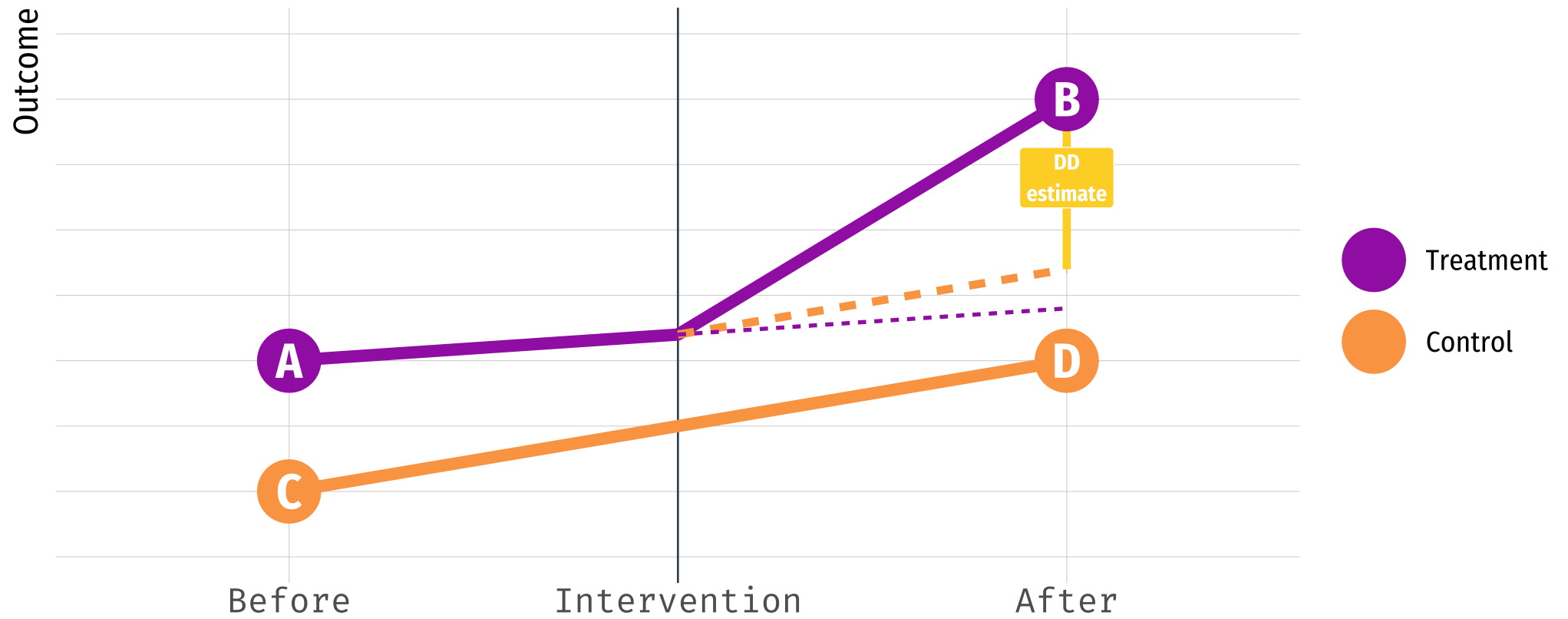
If parallel trends assumption hold...



If parallel trends assumption doesn't hold...



... the DD estimate will be biased

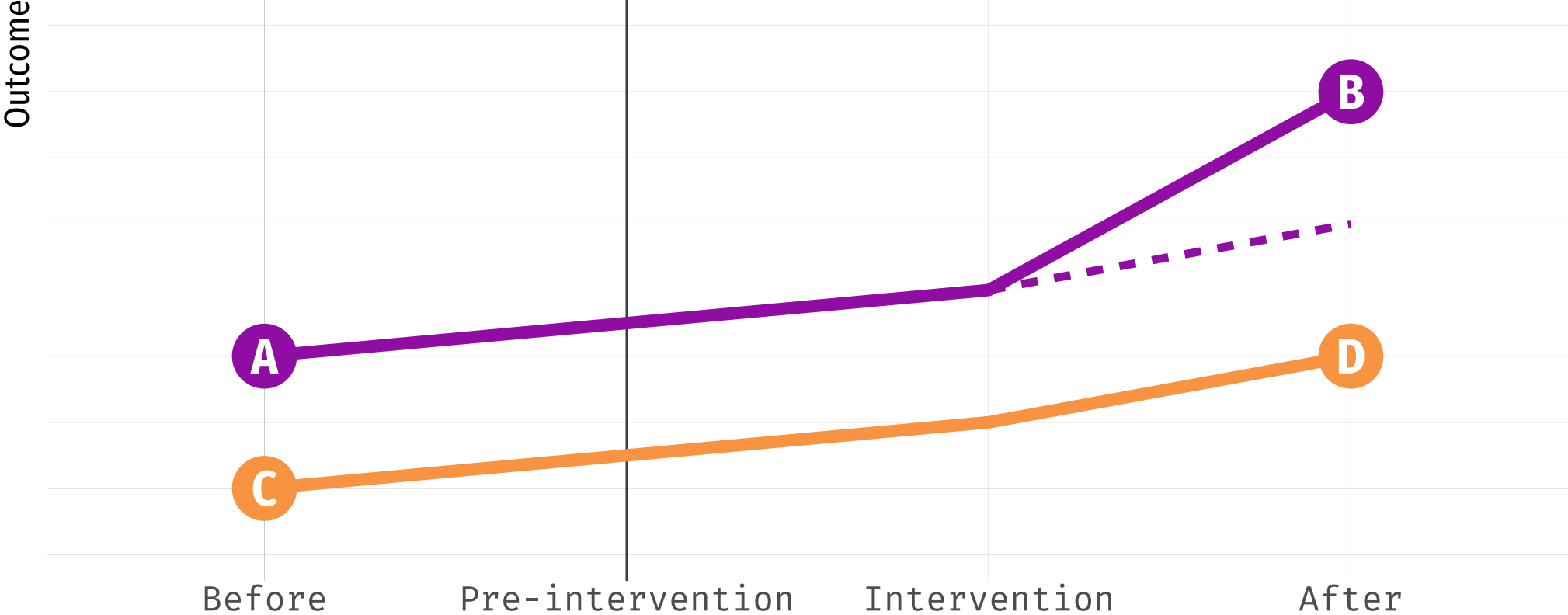


Robustness Check

Pre-Parallel Trends

Check by pretending the treatment happened earlier; if there's an effect, there's likely an underlying trend

Use the pre-intervention period and conduct a placebo DD



Your turn

Wrapping up

- We introduced a new study design!
- If we think the **parallel trend assumption holds**, we can find an Average Treatment Effect for the treated group (ATT)
 - Remember that we can't say anything about the treatment effect for the control group!
- Next week we will see **more identification strategies**.



References

- Angrist, J. and S. Pischke. (2015). "Mastering Metrics". *Chapter 2*.
- Angrist, J. and S. Pischke. (2015). "Mastering Metrics". *Chapter 5*.
- Heiss, A. (2020). "Program Evaluation for Public Policy". *Class 8-9: Diff-in-diff I and II, Course at BYU*.